

▶ **CISI - International Introduction to Investment Award**

The CISI - International Introduction to Investment Award has been specifically designed to meet the needs of new entrants to the investment industry. With a tailored and focused approach to international markets, the award provides an overview of all areas of investment. The qualification offers staff in a wide range of roles a valuable understanding of the language of the industry and provides firms with a benchmark entry level qualification which can be used for induction purposes.

The International Introduction to Investment Award is a stand alone benchmark qualification as well as being the first step in the Emirates Securities & Commodities Authority (SCA) licensing regime.

Course Highlights

CISI Fee's

Exam & Workbook - 141 GBP (payable directly to the SCA or the CISI)

SCA regulated staff should order their work book and book their exam directly with SCA

In addition, all new applicants will be required to pay a one-off CISI registration fee of 25GBP.

▶ **Who should attend?**

The CISI recommend that this qualification forms part of an induction programme taken by all new employees to the financial services industry, irrespective of job title.

In addition, the SCA Licensing Regime requires the following Job Functions to pass this qualification:

- Trading Manager
- Broker
- Operations Manager
- Internal Controller

- Financial Analyst

Order your workbook & reserve your exam date

To gain maximum value from the training course, it is strongly advised that attendees read the workbook prior to attending the course.

Both English and Arabic workbooks are available for this qualification.

To order your workbook and reserve your exam date you need to register with the CISI. This can be done through their [booking portal](#).

▸ Syllabus

Element 1 - Introduction

1.1 The Financial Services Industry

Element 2 - Economic Environment

2.1 Economic Environment

Element 3 - Financial Assets and Markets

3.1 Cash Deposit

3.2 Money Market Instruments

3.3 Property

3.4 Foreign Exchange Market

3.5 Derivatives/Commodity Exchanges

3.6 World Stock Exchanges

Element 4 - Equities

4.1 Equities

Element 5 - Bonds

5.1 Government Bonds

5.2 Corporate Bonds

Element 6 - Derivatives

6.1 Introduction

6.2 Futures

6.3 Options

6.4 Warrants

6.5 SWAPS

6.6 Structured Products

Element 7 - Investment Funds

- 7.1 Introduction
- 7.2 Collective Investment Schemes/Mutual Funds
- 7.3 Investment Trusts
- 7.4 Real Estate Investment Trusts (REITs)
- 7.5 Exchange-Traded Funds
- 7.6 Hedge Funds
- 7.7 Private Equity

Element 8 - Financial Services Regulation

- 8.1 Introduction
- 8.2 Financial Crime
- 8.3 Insider Dealing and Market Abuse
- 8.4 Data Protection and Privacy
- 8.5 Complaints and Compensation

Element 9 - Other Financial Products

- 9.1 Retirement Planning
- 9.2 Loans
- 9.3 Mortgages
- 9.4 Life Assurance

- Taught by a leading CISI trainer with a combination of practitioner and training experience
- Limited class sizes, to ensure interactive teaching environment

▾ Prerequisite Knowledge

This is an introductory course to the financial services industry and so no prerequisite knowledge is required however it is strongly recommended that you read the workbook prior to attending the course.

The workbook can be ordered directly from the [CISI](#)

▾ Delivery Methods [available methods depend on the course]

Public Course

If you only have a few staff who require a particular training course then why not send them on one of our public courses. We insist on limiting the number of attendees on our public courses to facilitate an interactive training environment. This ensures that there's always a chance to put your questions to a genuine expert, as well as to share experiences with other delegates.

Take a look at our [Future Dates/Booking](#)

Bring In-House

If you have a number of people who require the training, you might find it more economical to have the training at your offices. Our trainers are armed with all the equipment and materials necessary. All you need to do is supply the room, and after the course, we'll send your certificates of attendance in the post.

In addition in-house courses can be tailored to meet the precise needs of your business. This could mean tailoring a course for a business unit; combining elements of different courses to match your exact specification; or producing a course from scratch.

Enquiries

Please complete [the following form](#) and we'll get in touch to discuss your requirements in detail.

Off-site Training

Our training facilities can also be used for company 'off-site training'. So if you want to have an 'in-house style' training session away from your own offices, or you simply don't have the facilities, then you can use ours.

Enquiries

Please complete [the following form](#) and we'll get in touch to discuss your requirements in detail.

Randa El Chaar

Randa helps prepare individuals towards their Chartered Financial Analyst - CFA (Levels I and II), and Certified Management Accountant - CMA qualifications. With a finance and accountancy background and experience in commercial banking and finance, Randa brings a practical focus to her training courses.

Randa has also produced and delivered bespoke courses on IPOs, debt instruments, financial statement analysis - with focus on the Financial Accounting Standards Board's (FASB) conceptual framework, rules of recognition, measurement, valuation, disclosure and the Securities Exchange Commission (SEC) reporting requirements - for both Government institutions and banks.

She has also prepared students for the 'Certificate in Investment Management' (CertIM), a Chartered Institute for Securities and Investment (CISI) qualification, and the 'Associate of the Institute of Canadian Bankers' (AICB) a Canadian Securities Institute (CSI) qualification.

In addition Randa runs entrepreneurial development and mentoring programs delivered independently and in association with Government bodies, and with the participation of venture capitalists in the region and Europe. Randa holds a PhD in Finance (Cum Laude) and a Master Degree of Money and Banking.
